



**Resource
Development
Systems** LLC

Managing the Human Side of BusinessSM

Reading List – *The following is a partial list of books that we suggest reading.*

A Force for Change: How Leadership Differs from Management, John Kotter, 1990 The Free Press

A Journey Into the Heroic Environment, Rob Lebow, 1997 Prima Publishing

A Whole New Mind: Moving From the Information Age to the Conceptual Age, Daniel H. Pink, 2005 Riverhead Books

Abolishing Performance Appraisals: Why They Backfire and What to do Instead, Tom Coens and Mary Jenkins, 2000 Berrett-Koehler

Accountability: Freedom and Responsibility without Control, Rob Lebow and Randy Spitzer, 2002 Berrett-Koehler

Built to Last: Successful Habits of Visionary Companies, James Collins and Jerry Porras, 1997 Harper Business

Corporate Culture and Performance, John Kotter and James Heskett, 1992 The Free Press

Death by Meeting, Patrick Lencioni, 2004 Jossey-Bass

Empowerment Takes More Than a Minute: The Essential Keys to Making Empowerment Work in Organizations Large and Small, Ken Blanchard, John P. Carlos and Alan Randolph, 1996 Berrett-Koehler

Executive Summary: The Integrity Dividend, Tony Simmons, 2000 Cornell University

First Break All the Rules: What the World's Greatest Managers Do Differently, Marcus Buckingham & Curt Coffman, 1999 The Gallup Organization

Follow This Path: How the World's Greatest Organizations Drive Growth by Unleashing Human Potential, Curt Coffman and Gabriel Gonzalez-Molina, 2002, The Gallup Organization

Full Steam Ahead!: Unleash the Power of Vision in Your Company and Your Life, Ken Blanchard and Jesse Stoner, 2003 Berrett-Koehler

Good to Great: Why Some Companies Make the Leap...and Others Don't, James Collins, 2001 Harper Business

Gung Ho!: Turn on the People in Any Organization, Ken Blanchard and Sheldon Bowles, 1998 William Marrow and Company

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Hidden Values: How Great Companies Achieve Extraordinary Results with Ordinary People, Charles O'Reilly and Jeffrey Pfeffer, 2000 Harvard Business School Press

How Full Is your Bucket?: Positive Strategies for Work and Life, Tom Rath and Donald O. Clifton, 2004 Gallup Press

Insights on Leadership: Service, Stewardship, Spirit, and Servant-Leadership, Larry Spears, editor, 1998 John Wiley & Sons

Intrinsic Motivation at Work: Building Energy and Commitment, Kenneth Thomas, 2002 Berrett-Koehler Publishers

John P. Kotter on What Leaders Really Do, John Kotter, 1999 Harvard Business Review

Leadership Lessons From the Medicine Wheel: The Seven Elements of High Performance, Gary Lear, 2009 Advantage Media Group

Leadership and the One Minute Manager: Increasing Effectiveness Through Situational Leadership®, Ken Blanchard, Patricia Zigarmi and Drea Zigarmi, 1985 William Marrow and Company

Managing Transitions: Making the Most of Change 2nd Edition, William Bridges, 2003 Da Capo Press

Punished by Rewards: The Trouble with Gold Stars, Incentive Plans, A's, Praise, and other Bribes, Alfie Kohn, 1993 Houghton Mifflin

Raving Fans: A Revolutionary Approach to Customer Service, Ken Blanchard and Sheldon Bowles, 1993 William Marrow and Company

Servant Leadership: A Journey into the Nature of Legitimate Power & Greatness, Robert Greenleaf, 1977 Paulist Press

Silos, Politics and Turf Wars, Patrick Lencioni, 2006 Jossey-Bass

Strategy Maps: Converting Intangible Assets into Tangible Outcomes, Robert S. Kaplan and David P. Norton, 2004 Harvard Business School Publishing

The Balanced Scorecard: Translating Strategy Into Action, Robert S. Kaplan and David P. Norton, 1996 Harvard Business School Publishing

The Five Dysfunctions of a Team, Patrick Lencioni, 2002 Jossey-Bass

The Four Obsessions of an Extraordinary Executive, Patrick Lencioni, 2000 Jossey-Bass

The HR Scorecard: Linking People, Strategy and Performance, Brian E. Bechker, Mark A. Huselid and Dave Ulrich, 2001 Harvard Business School Publishing

The Human Equation: Building Profits by Putting People First, Jeffrey Pfeffer, 1998 Harvard Business School Publishing

The Leadership Challenge, James Kouzes and Barry Posner, 2002 Jossey-Bass

The One Minute Manager Builds High Performing Teams, Ken Blanchard Donald Carew and Eunice Parisi-Carew, 1990 William Marrow and Company

The One Thing You Need to Know, Marcus Buckingham, 2005 Free Press

[***The Six Disciplines of Breakthrough Learning: How to Turn Training and Development Into Business Results \(Hardcover\)***](#) (link to book on Amazon)

The 7 Hidden Reasons Employees Leave, Leigh Branham, 2005 AMACOM Books

The Strategy-Focused Organization: How Balanced Scorecard Companies Thrive in the New Business Environment, Robert S. Kaplan and David P. Norton, 2001 Harvard Business School Publishing

The 3 Keys to Empowerment: Release the Power Within People for Astonishing Results, Ken Blanchard, John P. Carlos and Alan Randolph, 1999 Berrett-Koehler

The War For Talent, Ed Michaels, Helen Handfield-Jones and Beth Axelrod, 2001 Harvard Business School Publishing

Walking on the Wind: Cherokee Teachings for Harmony and Balance, Michael Garrett, 1998 Bear & Company

Whale Done!: The Power of Positive Relationships, Ken Blanchard, Thad Lacinak, Chuck Thompkins and Jim Ballard, 2003 The Free Press

Why Pride Matters More than Money, Jon Katzenbach, 2003 Crown Business

Why the Bottom Line Isn't: How to Build Value Through People and Organization, Dave Ulrich and Norm Smallwood, 2003 John Wiley & Sons

Winning, Jack Welch and Suzy Welch, 2005 HarperCollins Publishers

Wisdom of Teams: Creating the High Performance Organization, Jon Katzenbach and Douglas K. Smith, 2003 Harper Press